Company Focus Muhibbah Engineering

Bloomberg: MUHI MK | Reuters: MUHI.KL

Malaysia Equity Research

BUY RM2.29 KLCI: 1,821.21

Price Target: 12-Month RM 3.50 (Prev RM 3.50) Shariah Compliant: No Reason for Report : 4Q results Potential Catalyst: More contract wins Where we differ: We are below consensus

Analyst

CHONG Tjen San, CFA +603 2604 3972 tjensan@alliancedbs.com

Result Summary

| FY Dec (RM m) | 4Q 2014 | 4Q 2013 | 3Q 2014 | % Chg | % Chg |
|----------------|------------|------------|------------|--------|-------|
| P&L Items | 2014 | 2015 | 2014 | у-о-у | q-o-q |
| FOLILEINS | | | | | |
| Turnover | 456.6 | 631.6 | 376.1 | (27.7) | 21.4 |
| Gross Profit | 456.6 | 631.6 | 376.1 | (27.7) | 21.4 |
| Opg Profit | 32.6 | 43.6 | 25.5 | (25.3) | 27.5 |
| EBITDA | 68.9 | 68.2 | 44.8 | 1.1 | 54.0 |
| Net Profit | 20.3 | 24.6 | 20.3 | (17.4) | 0.0 |
| Other Data | | | | | |
| Opg Margin (%) | 7.1 | 6.9 | 6.8 | | |
| Net Margin (%) | 4.4 | 3.9 | 5.4 | | |

Financial Summary

| Financial Summary | | | | |
|-------------------------|-------|-------|-------|-----------|
| FY Dec (RM m) | 2014A | 2015F | 2016F | 2017F |
| Turnover | 1,693 | 1,743 | 1,767 | 1,803 |
| Operating Profit | 111 | 104 | 113 | 138 |
| EBITDA | 159 | 214 | 228 | 258 |
| Net Pft (Pre Ex.) | 82 | 97 | 106 | 123 |
| EPS (sen) | 19.3 | 22.9 | 25.1 | 29.0 |
| EPS Pre Ex. (sen) | 19.3 | 22.9 | 25.1 | 29.0 |
| EPS Gth (%) | (6) | 19 | 10 | 15 |
| EPS Gth Pre Ex (%) | (6) | 19 | 10 | 15 |
| Net DPS (sen) | 4.5 | 4.6 | 5.0 | 5.8 |
| BV Per Share (sen) | 152.4 | 169.8 | 190.3 | 214.3 |
| PE (X) | 11.9 | 10.0 | 9.1 | 7.9 |
| PE Pre Ex. (X) | 11.9 | 10.0 | 9.1 | 7.9 |
| EV/EBITDA (X) | 11.5 | 7.8 | 7.1 | 6.1 |
| Net Div Yield (%) | 2.0 | 2.0 | 2.2 | 2.5 |
| P/Book Value (X) | 1.5 | 1.3 | 1.2 | 1.1 |
| Net Debt/Equity (X) | 0.7 | 0.5 | 0.4 | 0.3 |
| ROAE (%) | 13.5 | 14.2 | 14.0 | 14.3 |
| At A Glance | | | | |
| Issued Capital (m shrs) | | | | 432 |
| Mkt. Cap (RMm/US\$m) | | | | 989 / 273 |

| Ava. | Daily | Vol.('000) | |
|------|-------|------------|--|
| ,g. | Duny | •01.(000) | |

ICB Industry : Industrials

ICB Sector: Construction & Materials Principal Business : Muhibbah is primarily involved in construction, fabrication of cranes and shipbuilding. These 3 core divisions carter largely for the O&G sector. It also holds a 21% associate stake in 2

concessions, namely the Cambodian airports and Federal road maintenance in Malaysia.

Source: Company, AllianceDBS, Bloomberg Finance L.P.

Refer to important disclosures at the end of this report

2 Mar 2015

Stronger earnings this year

- 4Q/FY14 profit in line, lifted by strong concession contribution
- Margins to improve, given more oil & gas jobs
- Decent wins YTD, expect more awards from RAPID
- BUY, TP RM3.50

Highlights

- In line. 4Q14 net profit of RM20m (-17% y-o-y, flat g-o-g) takes 12M14 profit to RM82m, in line with our expectation but below consensus estimate. The company declared a final 4 sen dividend per share.
- Strong concession earnings. The star in 4Q was the Cambodian airport concession which pretax profit grew 47% q-o-q to RM15.5m, driven by strong traffic growth at Cambodian airports and a stronger USD. 12M14 passenger volume grew 12% y-o-y. The construction division booked RM5.9m pretax profit in 4Q14 (vs RM8m in 3Q14) but we expect stronger momentum the rest of the year driven by recently-secured higher-margin works. The shipyard segment pretax profit more than doubled to RM17m likely due to lumpy recognition of the Jasa Merin contract worth RM219m.

Outlook

• Strong YTD wins. Muhibbah's YTD wins amount to RM277m including the recent EPCIC win from Petronas Gas for the existing LNG Regasification Terminal in Melaka. This is a JV with PT JGC Indonesia, where we expect Muhibbah to hold at least 60% stake. We are also expecting more contract flows from RAPID on top of the RM116m from Tecnicas Reunidas, S.A. Group (TR). Muhibbah will likely clinch up to RM1bn worth of RAPID contracts over time, including projects other than Package 3. It also has a strong chance of securing marine-based jobs for Northport and Westport.

Valuation

Muhibbah is a BUY with a TP of RM3.50 based on 15x FY15F PE (sector average)

Risks

2,693

Inability to secure new jobs

• This will lead to a depleting orderbook



Muhibbah Engineering

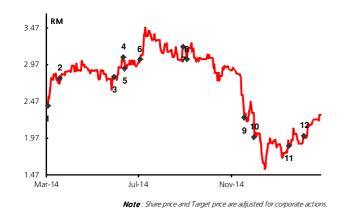
Project delays

• Leading to slower revenue recogition

Higher material price

• Leading to margin erosion

Target Price & Ratings History



| S.No. | Date | Closing Price | Target Price | Rating |
|-------|-----------|------------------|-----------------|--------|
| 1: | 03 Mar 14 | 2.41 | 3.20 | Buy |
| 2: | 19 Mar 14 | 2.79 | 3.20 | Buy |
| 3: | 30 May 14 | 2.80 | 3.20 | Buy |
| 4: | 11 Jun 14 | 3.07 | 3.20 | Hold |
| 5: | 13 Jun 14 | 2.92 | 3.20 | Hold |
| 6: | 03 Jul 14 | 3.04 | 3.20 | Hold |
| 7: | 29 Aug 14 | 3.21 | 3.20 | Hold |
| 8: | 03 Sep 14 | 3.04 | 3.20 | Hold |
| 9: | 18 Nov 14 | 2.25 | 3.50 | Buy |
| 10: | 01 Dec 14 | 1.98 | 3.50 | Buy |
| 11: | 16 Jan 15 | 1.87 | 3.50 | Buy |
| 12: | 05 Feb 15 | 2.00 | 3.50 | Buv |

Source: AllianceDBS

DISCLOSURE

Stock rating definitions

| STRONG BUY | - | > 20% total return over the next 3 months, with identifiable share price catalysts within this time frame |
|--------------|---|--|
| BUY | - | > 15% total return over the next 12 months for small caps, >10% for large caps |
| HOLD | - | -10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps |
| FULLY VALUED | - | negative total return $>$ -10% over the next 12 months |
| SELL | - | negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame |

Commonly used abbreviations

| Adex = advertising expenditure |
|--|
| bn = billion |
| BV = book value |
| CF = cash flow |
| CAGR = compounded annual growth rate |
| Capex = capital expenditure |
| CY = calendar year |
| Div yld = dividend yield |
| DCF = discounted cash flow |
| DDM = dividend discount model |
| DPS = dividend per share |
| EBIT = earnings before interest & tax |
| EBITDA = EBIT before depreciation and amortisation |

EPS = earnings per share EV = enterprise value FCF = free cash flow FV = fair value FY = financial year m = million M-o-m = month-on-month NAV = net assets value NM = not meaningful NTA = net tangible assets NR = not rated p.a. = per annum PAT = profit after tax PBT = profit before tax P/B = price / book ratio P/E = price / earnings ratio PEG = P/E ratio to growth ratio q-o-q = quarter-on-quarter RM = Ringgit ROA = return on assets ROE = return on equity TP = target price trn = trillion WACC = weighted average cost of capital y-o-y = year-on-year YTD = year-to-date

Muhibbah Engineering

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Wong Ming Tek, Executive Director

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